

PLANNING MANAGER – S&OP/SIOP

Bogen Communications, Inc., develops, manufactures, and markets telecommunications peripherals and sound processing equipment. Bogen sells products to commercial, industrial, professional, and institutional customers worldwide, and was founded over 80 years ago. Please visit our website at: www.bogen.com

Overview of Position:

This is a key leadership position, reporting directly to the VP of Operations and Sourcing. This position will require an experienced S&OP / SIOP leader able to facilitate and drive results in a fast paced and demanding environment, leveraging strong interpersonal and leadership skills.

This is an opportunity to build, implement, and execute a sales, inventory and operations planning process across the company to improve customer satisfaction, profitability, inventory turns and working capital.

Key to success in this position is to drive immediate improvement to the inventory management process while having the vision and ability to create, lead and execute an S&OP based strategy at Bogen. The individual selected will be required to partner with various levels of the organization to lead the company to this vision.

Major Responsibilities Include (not a complete list):

- The role will inherit and improve the current planning and inventory management process, while migrating to the vision of a monthly S&OP cycle.
- Ownership and management of the current demand forecasting tool (Valogix). Work to improve the forecast resulting in optimized stock levels.
- Develop an S&OP/SIOP process, create buy in throughout company through collaborative leadership efforts.
- Execute all facets of S&OP process, enable an optimum customer service level, and working capital performance.
- Partner with marketing, sales, purchasing, engineering and finance teams to ensure the demand consensus process delivers an agreed upon, workable volume forecast (mid and long term); ensure gaps and overlaps are addressed, scenarios are completed and issues appropriately escalated to meet business objectives.
- Work towards a more integrated plan using customer POS, sell-through, NPI, EOL, promotions, support requirements, spares & accessories, and other product demand signals to create a comprehensive demand forecast.
- Collaborate with purchasing, finance and the supply chain to ensure that the appropriate demand and inventory data is available and accurate, resulting in the establishment of Bogen's supply plan.
- Lead the S&OP management reviews, prepare all data and metrics for review, identify gaps and scenarios that must be presented, guide final decision making on open items and trade-offs, and prepare escalations for executive review where appropriate.
- Partner with sourcing, purchasing, and service teams to influence Minimum Order Quantities (MOQs).
- Responsible for maintaining optimal inventory levels at various stages in the supply chain in order to achieve customer satisfaction levels as well as mitigate inventory exposure.
- Ensure inventory purchases are within the quarterly financial budget. Drive reconciliation process as needed.
- Ensure smooth transition of NPI from engineering/product management to production.
- Analyze supply and demand issues and facilitate resolution throughout the supply chain.
- Provide a rolling forecast to Bogen's supply partners.
- Work with the quality team to understand supplier delivery performance and capability, building into the S&OP process risk mitigating approaches to manage supplier performance variation.
- Lead corporate initiatives aimed at improving current business processes.

Position Requirement, Desired Knowledge, Experience and Education Requirements:

- Bachelor's Degree in engineering, business, supply chain or other relevant fields.
- A minimum of 7 years' experience in a demand planning, inventory management, and experience driving an S&OP process.
- Solid understanding of inventory management practices and procedures.

- Strong mathematical and statistical knowledge.
- Ability to identify risk throughout the supply chain and develop mitigating solutions.
- Must be a collaborative and change management leader.
- Capability to multitask in a fast paced environment.
- Excellent written and verbal communication skills.
- Experienced with other software packages including Windows, and Microsoft Office. Advanced Excel skills required. Knowledge of SAP (SBO) is helpful.
- Experienced in database analysis and query development.
- The ability to work both independently and lead in a team environment is essential.

Personality: Self-driven and results-oriented. Responsible, reliable, and accountable. Committed to consistent attendance and punctuality. Willing and able to work as a productive member of a team.

NOTE:

This description excludes non-essential and marginal functions of the position that are secondary to the performance of the fundamental job duties. Furthermore, the specific examples in each section are not intended to be all-inclusive. Rather, they represent the typical elements and criteria considered necessary to perform the job successfully. Other job-related duties may be assigned by the team member's supervisor. Furthermore, this description is subject to change, at the sole discretion of the Company, and in no way creates an employment contract, implied or otherwise; each team member remains, at all times, an "at will" team member.

Location.....3862 Quadrangle Blvd., Suite 150, Orlando, FL 32817

Hours..... Normal working hours are 8:30am to 5:00pm Mon-Fri.
Earlier hours, weeknights and/or some weekends may be required by management.

Compensation.....Competitive starting salary and generous benefits.

Only candidates of interest will be contacted.

Thank you for your interest. Please email your resume with salary requirements to:

estoffer@bogen.com



Bogen Communications, Inc. is a leading provider of sound systems and telephone peripherals for commercial, industrial, and institutional applications. Bogen's Telco line of business provides the corporation a leadership position in the U.S. overhead paging market segment. Bogen's Commercial and Pro Audio line of business, along with Bogen's NEAR and Apogee Sound brands, expands the Bogen family of products to address applications ranging from single speaker systems to large-scale concert music systems. Bogen's Engineered Systems line of business allows the corporation to successfully address school intercom, signaling, and media control, holding significant market share in the U.S.